

NAM National Association of Manufacturers

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Associate Director

International Trade

February 23, 1995

Mr. Fernando Barrutia
Director of International Relations
Representative for the US & Canada
CONCANACO
1030 15th Street, NW, Suite 206
Washington, DC 20005



WASHINGTON DC

RECIBIDO: FEB 24 1995
RECEIVED:

Dear Mr. Barrutia:

Thank you for the book on Expo Mexico 1994-1995 and the brochure on private organizations in Mexico. Both publications are very informative and the photographs in the book make it a pleasure to read.

In response to your phone call and letter about alerting the NAM's members about certain business opportunities in Mexico, the NAM's Trade & Technology Department is, unfortunately, not in a position to be particularly helpful at this point.

Our primary responsibility has been to convey to the Congress and Administration, the views of our members on U.S. government policies that affect U.S. manufacturers. We have not had the responsibility of alerting our members about opportunities abroad nor have they looked to us for this assistance. Maybe in the next year we will develop such a vehicle. If we do, we will let you know.

I have, however, forwarded your letter describing the Third Annual Mexico/U.S./Canada, Match Making Sessions to Jim Carty, Vice President of NAM's Small Manufacturers Department. Mr. Carty's Department has sponsored the Mexican Manufacturing Week for the last two years in Mexico (see enclosure). The event is scheduled to take place June 20-23, 1995 in Mexico City.

In the meantime, thank you again for the publications and I look forward to staying in touch with you.

Yours sincerely,

Kitty Brins

Enclosure

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