



**American Chamber of
Commerce Executives**

THE ONLY NATIONAL MEMBERSHIP ASSOCIATION
FOR CHAMBER MANAGEMENT PROFESSIONALS

PAUL J. GREELEY, JR., CAE
PRESIDENT

November 13, 1995

Fernando Barrutia Franco
Representative to the U.S. & Canada
Director of International Affairs
Concanaco Servytur
1030 15th Street, NW
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WASHINGTON DC

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RECEIVED:

Dear Fernando:

Thanks very much for taking the time to visit with me and allow me to learn more about the fine work that you are doing for Concanaco here in the United States.

As I indicated, we are anxious to raise our members' awareness level in the world of international trade and international economics, and we hope that by establishing a positive relationship with you and others, we will be able to accomplish that.

As I promised, I am enclosing a copy of our latest Membership Directory which may be helpful to you. Additionally, I have enclosed some newsletters and am having you added to our mailing list to receive some complimentary issues of our material.

Likewise, I would appreciate receiving anything you have that you think would be of value to our members.

As you develop more information on the Tri-Lateral Conference, I hope you will keep us informed so that we can market this information to our members for there use.

Fernando Barrutia Franco

November 13, 1995

page two.

Fernando, again, it was a pleasure to be with you and I look forward to hearing from you shortly.

Cordially,

A handwritten signature in dark ink, appearing to be 'PJG', written over the word 'Cordially'.

PJG/klf

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